Going Where the Need Is Greatest

2016 ANNUAL REPORT
“Once again, my country is facing the aftermath of a major disaster. But we are resilient. And we are not alone,” says Saintely Dubuisson, Pathfinder’s Country Representative in Haiti. After the 2010 earthquake and now after Hurricane Matthew—Pathfinder remains committed to the people of Haiti and their right to quality health care. “Over 5 million people received services through our latest program. Our work has truly impacted health and wellbeing in my country. And Haiti’s communities need support right now.”
To Our Pathfinder Family,

**Going where the need is greatest.** As Pathfinders, we take these words seriously. For 60 years, we’ve boldly gone where others won’t and fought for the sexual and reproductive rights of the world’s most underserved people. This year, with you by our side, we continued to deliver on this promise.

2016 was remarkable—and particularly important to me. It marks 35 years since I first joined Pathfinder.

I began as a program officer in Brazil. I’ve served as Pathfinder’s country representative in both Peru and Haiti. I vividly remember my proudest moments—helping to launch a program for rural communities in the Andes mountains and bring lifesaving postabortion care to Haiti’s public hospitals for the first time.

Now, as Pathfinder’s senior vice president and acting CEO, I want to tell you—I love being a Pathfinder. It is incredible to work with people everyday who embody the values of courage and respect, and who share the same convictions:

**We believe every woman counts.** If one woman dies from a preventable cause in childbirth, that’s one too many. Pathfinder’s mission is to reach all people in urgent need. And your support helps us get there.

From Nigeria, the country with the most maternal deaths on earth, to Peru, where nearly 10 percent of the country’s maternal deaths occur in one underserved region—our work saves lives (See page 4).

**We remove geographic barriers.** We know contraception means better health, more girls in school, and greater resources for families, communities, and nations. Everyone—everywhere—should be able to choose whether and when to become pregnant.

This year, in really rural and remote parts of Ethiopia, Uganda, and the Democratic Republic of the Congo, we teamed up with governments to connect hard-to-reach communities with a full range of choices for contraception (See page 8).

**We empower adolescents.** Right now the largest generation of young people in history is coming of age. Twenty-three million adolescents need contraception but don’t have it.

As Pathfinders, we are passionate about young people’s health and rights. Our latest programs ensure young people have healthy options and the power to make decisions about their bodies.

**When it comes to women’s rights, we’re all in.** We believe everyone should have the power to decide whether and when to have children. And for us, that includes the right to access safe and legal abortion and postabortion care.

An estimated 90 percent of women of reproductive age in Africa live in countries with restrictive abortion laws. Pathfinder is there, advocating with governments to adopt more supportive policies and training doctors like Dr. Agnes Mlangeni in Tanzania, who fight to end deaths from unsafe abortion.

“It’s about helping women,” she says. “Every woman, no matter her age, should receive postabortion care and family planning with respect.”

**We don’t shy away from a challenge.** Pathfinder is deeply committed to the 23 countries we serve. When people’s needs increase, so does our response. Just look at our work in Cairo, where Pathfinder implemented our first program designed to address the pressing health needs of Syrian refugees—over 115,000 people seeking shelter in Egypt (See page 11).

From Burundi to Burkina Faso, many of the countries where we work faced political instability this past year. Even in violence and uncertainty, our courageous staff remains committed to making sure sexual and reproductive health services continue no matter what.

**We are proud to be Pathfinders.** Ultimately, every Pathfinder everywhere is driven by the same powerful idea: when people’s sexual and reproductive health improves, their lives improve. Their families become stronger. Their communities and nations benefit. And that’s why we will continue to boldly go wherever the need is greatest.

Thank you for standing with us,

Caroline Crosbie
Senior Vice President and Acting CEO
What would the world look like if...

everyone could decide for themselves whether and when to have children?
pregnancy were safe for all women?
all young people had the power to make informed choices about their bodies?

In 2016, through strong partnerships around the globe, we proved just how much is possible. Across these pages, see how we brought sexual and reproductive health care to millions of people who need it most.
72,000+ young women under 25 used contraception for the first time through our program.

URGENT NEED IN NIGER
1 IN 4 GIRLS MARRIED BY 15
ABOUT 50% GIVE BIRTH BEFORE 18
1 IN 20 CHANCE OF DYING IN CHILDBIRTH

We Defended the Rights of Married Girls

In the country with the highest rate of child marriage on earth, we reached girls whose needs have been ignored.

Sexual and reproductive health is essential for young people to realize their full potential and protect their futures. This year, we ramped up our efforts to meet the urgent needs of Niger’s married girls.

“This work is difficult and important. No one’s doing it,” says Dr. Sani Aliou, Pathfinder’s Country Representative in Niger. “Once these girls are married, they are hard to reach. They become hidden.”

Pulled out of school and moved into their husbands’ homes, Niger’s married girls are often pressured to prove their fertility fast. Many require their husbands’ permission to use contraception.

“So how do you find them?” asks Dr. Aliou. “How do you address the imbalance of power between married girls and husbands? Or enable them to have a choice about pregnancy? We needed to find out.”

This past year, Pathfinder launched one of the most rigorous research projects in our history. With the Center on Gender Equity and Health at UC San Diego, we’re testing several different approaches for increasing contraceptive use among married adolescents in Niger.

“Our research will tell us what works best and what’s most cost effective,” says Dr. Aliou. “West Africa has had so few programs for adolescents. Governments are hungry for evidence.” Pathfinder is making sure they have it.

FUNDER Bill & Melinda Gates Foundation
About 99% of the world’s maternal deaths occur in developing countries. Pathfinder believes where you live shouldn’t determine whether you live or die.

In rural areas of Nigeria and Peru, we’re strengthening hundreds of health facilities and training providers on current standards and guidelines, so they can tackle the leading causes of maternal death. Healthy mothers mean healthier babies, healthier communities, and healthier nations.

Where Childbirth is Deadly, We Helped Women Survive

In Nigeria, 58,000 women die from complications in pregnancy and childbirth per year—more than any other country on Earth.

In Peru, nearly 10% of all maternal deaths occur in La Libertad, a region with an extreme shortage of trained midwives. This is where Pathfinder works.

Maternal deaths devastate families

- Less financial stability
- Fewer children in school
- Increased risk of death for children

We are preventing this.

In Nigeria, 140,000 women learned how to recognize and act on complications in pregnancy through our recent programs.

In Peru, the percent of women who were properly treated for excessive bleeding after childbirth in Pathfinder-supported facilities increased from 7% to 99%.

Funders: Merck for Mothers, and Merck

Photo: Karl Grobl
“This is my duty. I cannot stop this work...I’ll do it until my last breath.” Vimla Katiyar is one of 640 dedicated health providers trained through our latest project in Uttar Pradesh, India. She works day and night delivering babies at a rural health center next to her home. “People come to me from distant villages. If I don’t do this work, where will they go?”
We Prevented Death from Unsafe Abortion

Agnes Mlangeni is a doctor in one of Tanzania’s busiest hospitals. She has seen what happens when women cannot access safe abortion services from skilled health providers.

“There was this woman in her twenties,” she remembers. “Her husband was in jail. She had a baby and was pregnant. She went somewhere and had an abortion that was unsafe,” said Dr. Mlangeni. “It left her bleeding.”

Two days later, still bleeding heavily, the woman pulled herself to her feet and went for help.

“A provider tried to help her, but was untrained. They did a procedure and sent her home. Four days later, I met this woman. She was still bleeding when she came to our hospital. She had a fever. She was anemic and septic. And she was alone.”

No woman should have to go through this. Pathfinder is working to make sure no woman does.

Last year, we partnered with governments across Tanzania, Mozambique, the Democratic Republic of the Congo, and Burkina Faso to find innovative ways to strengthen the skills of providers, so more women can exercise their right to high-quality, safe abortion and postabortion care.

“This is a first for our country,” says Dr. Joseph John Obure, Pathfinder’s Technical Director in Tanzania. “Never before have postabortion care providers been mentored using digital technology. Our app comes with a checklist—23 steps to make sure providers meet the quality standards set by the Ministry of Health and Pathfinder. We can assess providers’ skills more consistently and track their progress over time.”

Dr. Mlangeni is seeing improvements. “Before this project, we didn’t have much knowledge about postabortion care. Back then, after a procedure, three out of four women would have to come back to have it done again. That has changed.”

She put her new knowledge to use—that day when the woman arrived, close to death.

“I had been trained, so I could help her. She survived. It felt good,” she said. “I like to do my work efficiently and correctly. I really love to help women. My job is to listen, hear her story without blame, and provide services she needs. Always with respect.”

FUNDER Anonymous

Approximately 6.9 million women are treated for complications from unsafe abortions each year in developing countries. More than 22,000 die. Pathfinder is fighting back.

23 steps TO MAKE SURE HEALTH PROVIDERS DELIVER QUALITY SERVICES

325 health providers HAVE BEEN TRAINED AND 34 FACILITIES HAVE LAUNCHED MENTORSHIP PROGRAMS TO ENSURE QUALITY ABORTION, POSTABORTION CARE, AND CONTRACEPTION SERVICES THROUGH PATHFINDER PROGRAMS
Healthier People & Nature

47,500+
People used contraception for the first time

1,940+
Model households established to share lessons—from sustainable fishing and farming to reproductive health—since we launched these integrated programs in East Africa

“It doesn’t get more remote than this,” said Dr. Ernest Athumani, Pathfinder’s Health Advisor in Tanzania, traveling in a small boat atop Africa’s longest freshwater lake.

“Women living around Lake Tanganyika have suffered without reproductive health care. In the past, we couldn’t afford to reach them. That’s changed.”

This year in Tanzania, Kenya, and Uganda, Pathfinder strengthened our collaboration with renowned environmental organizations. By working together, we shared the cost of reaching communities whose health, livelihoods, and ecosystems are threatened.

“We’re seeing communities find solutions together, like how to protect the lake and fish populations, while earning more for each catch,” said Dr. Athumani. “We’re helping people live healthy lives in balance with the environment they depend on for just about everything.”

Funders
Visit us online to see a full list of funders for our population, health, and environment programs

We Empowered Communities to Protect Their Environment

“Working with groups like The Nature Conservancy, we bring more people to the table,” said Dr. Athumani. “Men who wouldn’t listen to us before—who believed reproductive health was just for women—listen now.”

Through our programs, men come to learn about sustainable fishing practices—and stay for information about contraception. When women become healthier, a world of opportunity opens up to them, including the chance to start a business or take on a leadership role.

DEFENDING RIGHTS IN THE GREAT RIFT VALLEY
Follow along as we join conservation and livelihood partners—introducing our unique population, health, and environment approach to support Tanzania’s Maasai communities. pathfinder.org/2016
In Hard-to-Reach Communities, We Ensured Contraceptive Choice

HOW MANY HOURS WOULD YOU WALK FOR CONTRACEPTION?

Millions of women and girls have no choice—it can take hours or even days to reach health facilities offering quality contraceptive services. Last year, we worked to close this gap. We helped train and support government health workers to bring contraception directly to rural communities in need. The results were unprecedented.

58% OF PEOPLE LIVE IN RURAL AREAS

WHAT WE’RE DOING

Nearly 900 OUTREACH EVENTS CONDUCTED, PROVIDING CONTRACEPTION

On any given day, the markets of the DRC bustle with women and men buying and selling fruit, flour, and fish. This year, crowds gathered for something new—contraception.

Twice a month, community-based distributors supported by Pathfinder gather women and men in public areas, leading health discussions and providing short-acting methods, like condoms and pills. During these events, nurses also provide long-acting, reversible contraception to women who want it—9,400+ implants and injectables to date.

UGANDA

84% OF PEOPLE LIVE IN RURAL AREAS

WHAT WE’RE DOING

2,600+ COMMUNITY HEALTH WORKERS ASSESSED

Based on findings from a nationwide assessment Pathfinder conducted in 2015, Uganda’s government is transforming the way services like contraception reach people’s doorsteps: they’re launching a cadre of paid, full-time Community Health Extension Workers.

Pathfinder supported the development of this inaugural strategy with the Ministry of Health and other key partners. Now we’re pilot testing it—to identify what works—so the government can scale up this innovation to improve the reproductive health of millions of Ugandans.
For the last two decades, Pathfinder supported the government of Ethiopia to introduce contraceptive services within rural communities. Today, our work together to provide implant insertion and removal services locally has become a model for other countries to follow.” —Ahmed Emano, Director of Public Relations and Communication Directorate, Ethiopian Ministry of Health

**ETHIOPIA**

81%
OF PEOPLE LIVE IN RURAL AREAS

4.1 children
THE AVERAGE WOMAN HAS

24%
OF MARRIED WOMEN WANT BUT AREN’T USING CONTRACEPTION

**WHAT WE’RE DOING**

1.6 million
CONTRACEPTIVE IMPLANTS INSERTED

In the last decade, use of the contraceptive implant has more than doubled in Ethiopia. Placed under the skin of your upper arm, an implant is one of the most effective methods of contraception available. And it’s reversible.

To date, we helped train nearly 10,000 of the government’s health extension workers to insert implants. Because the right to stop using contraception is just as important as the right to access it, we also helped train clinicians to provide implant removal services for rural women when they need it.

**FUNDERS**
USAID; Pathfinder’s Evidence to Action Project; UNFPA; and GAVI, The Vaccine Alliance
For Families in Extreme Poverty, We Offered Hope

“I go to the health center for my antenatal visits. And after my child is born, I will get contraceptive pills. If our family got bigger, it would be very hard to bear the costs. We wouldn’t be able to educate them, take care of them. I want my daughters to be educated and get a good job. That is my dream.”

—Fatima Akhter, mother of two and beneficiary of a Surjer Hashi clinic, supported by Pathfinder

### IN BANGLADESH

- **43%**
  - Of people live on less than $1.25 a day
- **60%+**
  - Of poor women with obstetric complications had to borrow or be given money to pay for treatment
- **THE POOREST WOMEN ARE** **4x**
  - Less likely than the richest to give birth with a skilled provider
- **AN OBSTETRIC COMPLICATION COSTS A WOMAN** **$300**
  - On average—more than a year’s income for many

### PATHFINDER REACHES WOMEN MOST IN NEED

- **42%**
  - Of services dedicated to people living in poverty
- **100,000+**
  - Community births were supported by trained attendants
- **148 million+**
  - Contraceptives were distributed, enabling women to decide whether and when to have children

### ACROSS OUR PROJECT

- **100%**
  - Of services dedicated to people living in poverty
- **26%**
  - Rate of facility deliveries from 26% to 100%

### FUNDERS

USAID, DFID, and Chevron

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**TRAVEL THE WORLD IN ONE CLICK**

Get a behind-the-scenes look at our work in Bangladesh through a video. pathfinder.org/2016
We Made Sure No One Was Left Behind

More than 115,000 Syrian refugees live in Egypt. Fadia is one of them.

“I was forced to leave my country. Because of the war, the whole region was besieged. There was no way to live there.”

In 2013, Fadia fled Syria with her family, including two daughters-in-law and her young grandsons. They made their way to Egypt. “When we arrived, we were grieving. It was scary not knowing what would happen to us. We had to obtain residency, enroll the children in school, rent a house—and find health care.”

Since 1978, Pathfinder has worked in Egypt to bring health services to people who need them most. This past year, that meant doing something we’d never done before. Together with the Ministry of Health, we ran a pilot program to increase the resilience of Egypt’s health system to serve the growing number of Syrian refugees settling in greater Cairo.

“I came to this clinic with my daughters-in-law when they were pregnant,” says Fadia, “Then I volunteered.”

Outreach workers like Fadia made nearly 2,000 home visits—sharing critical health information and connecting families to quality services at the clinic.

“I introduced other Syrian families to health services they didn’t know about. And I built a very good social network with them. When I help people in need,” says Fadia, smiling, “I feel I am of use.”

FUNDER Ford Foundation

“At first, most of the Syrian families I supported were afraid and suspicious of the services they would get in the health facility. We built trust.”

—Fadia Abdel Meguid, a Syrian outreach worker supported by Pathfinder
This year, more than 11,000 Pathfinder supporters helped bring vital sexual and reproductive health rights and services to communities around the world. Together, we went where the need was greatest—and your contributions made it possible. Thank you for your conviction and your commitment.

Pathfinder’s Global Impact in 2016

Your support in 2016 made contraception and reproductive health care accessible to the world’s most underserved people—from remote communities in Bangladesh to marginalized populations in Kenya. These achievements show just how much you helped make possible:

You Make Change Possible
“Every year, my mom emails me on the anniversary of Roe v. Wade, celebrating how far women’s reproductive rights have come. I’ve taken that message to heart—and I want to go further. Pathfinder changes the lives of women worldwide.”
—Annie Stuart

“I believe all people—both women and men—should have control over how many children they can successfully love, raise, and support. That’s why I give to Pathfinder. They’re making it happen.”
—Bundy H. Boit

“When we became aware that women’s lack of access to family planning was a major global issue, we began giving to Pathfinder. That was in 1979 and we have given to Pathfinder each year since then.”
—William and Patricia Dean

“Through my career with Pathfinder, I’ve had the opportunity to be a part of pioneering work in sexual and reproductive health. I became a regular contributor after witnessing firsthand the positive, worldwide impact of our programs.”
—Brian Cunningham

Key performance data from Pathfinder projects in FY16. Estimates for maternal deaths, unintended pregnancies, unsafe abortions averted, and direct healthcare costs saved were calculated with Marie Stopes International’s Impact Calculator 2 v3.

5.9 million+
VISITS TO FACILITIES FOR CONTRACEPTIVE SERVICES

1.5 million+
INDIVIDUALS RECEIVED HIV AND AIDS SERVICES

1 million+
DELIVERIES SUPPORTED BY FACILITY STAFF

3 million+
UNINTENDED PREGNANCIES AVERTED

6,700+
FEWER MATERNAL DEATHS

$190 million
SAVED IN DIRECT HEALTH CARE SPENDING

647,700+
UNSAFE ABORTIONS PREVENTED

10.8 million+
VISITS FOR YOUTH-FRIENDLY SERVICES MADE BY YOUNG PEOPLE

For more results and all data sources for this report, visit pathfinder.org/2016
In my 15 years as a member of Pathfinder’s board of directors, I’ve had the privilege of visiting several of our projects around the world—and seeing our work in very real terms. Each day, pregnant women are receiving care, young people are accessing contraception for the first time, and we are making a difference where the need is greatest.

This January, I will be in Ethiopia, seeing firsthand the exceptional change we’ve made possible. In 2000, contraceptive prevalence in Ethiopia was just eight percent. The number of women using contraceptives was still critically low five years ago when the Ethiopian government and Pathfinder made a commitment to reach the nation’s least-accessible communities. Bolstered by the partnership of local leaders, we drove unprecedented change: today, the contraception prevalence rate is nearing 40 percent.

Through our program, 17 million Ethiopians used contraception for the first time. We reached those most in need by bringing contraception and care directly to their communities. Our success in Ethiopia demonstrates how much we have done together—and how much potential we see in our emerging programs in regions where substantial challenges remain.

Take Niger, a West African country that faces some of the world’s most significant barriers to sexual and reproductive health—just as Ethiopia once did. The child marriage rate is the highest in the world, and the use of contraception is among the lowest. Millions of women and men lack access to the services they need.

In these challenges, Pathfinders see opportunities.

As Pathfinder’s board chair, I am honored to be a small part of such remarkable work. We are a truly global team—from supporters whose contributions fund our programs, to local leaders whose partnership lets us better serve their communities, to providers whose work brings life-changing care to their neighbors. We have gone where the need is greatest, and together we will continue this critical work.

Thank you for being a Pathfinder.

Richard L. Berkowitz, MD
Board Chair
Financial Highlights  For the year ending June 30, 2016

Statement of Activities

REVENUE
Grants and contracts  $125,341,233
Contributions  4,317,777
Other  682,642
TOTAL  130,341,652

EXPENSES
Program services  118,371,433
Management and general  10,689,845
Fundraising  3,437,679
TOTAL  132,498,957

Operating deficit  (2,157,305)
Non-operating losses  (157,597)
Change in net assets for the year  (2,314,902)
New assets at beginning of year  30,889,300
Net assets at end of year  $ 28,574,398

The information presented above is drawn from Pathfinder International’s financial statements, audited by Mayer Hoffman McCann P.C. They are available upon request or at pathfinder.org/financials

Pathfinder International receives Charity Navigator’s highest rating for accountability and transparency.
“Pathfinder focuses on urgent need.
Today, in Peru, that means working with UNFPA and the Ministry of Health to make sure health facilities are able to respond effectively to the Zika virus.”
—Miguel Gutierrez, Pathfinder Peru

“I am proud to be part of a program that has reached 26 million people across Bangladesh.
We are improving reproductive health services for those who need it most, and this helps them make decisions that will improve their health individually as well as for the whole community. We bring high-quality services to people who would not be able to afford them without programs like ours.”
—Nahid Farjana, Pathfinder Bangladesh

“In my own life, I have been refused contraception when I needed it. I know how important Pathfinder’s work is. I am proud to empower people in my country to demand and receive quality contraceptive services.”
—Lydia Saloucou, Pathfinder Burkina Faso

“Almost 2,000 adolescent girls in South Africa are infected with HIV each week.
That’s over double the rate for boys. I refuse to accept this. That’s why I’m a Pathfinder.”
—Sophia Ladha, Pathfinder South Africa

“Almost 2,000 adolescent girls in South Africa are infected with HIV each week.
That’s over double the rate for boys. I refuse to accept this. That’s why I’m a Pathfinder.”
—Sophia Ladha, Pathfinder South Africa
Around the World, Pathfinders Speak

In 2016, Pathfinders worked in 23 countries. Although separated by thousands of miles, we are united by a steadfast commitment to bringing sexual and reproductive health services to women, men, and young people everywhere. We know our work is urgent, and we are dedicated to making a difference—around the world and in our own communities. We are proud to go where the need is greatest.

We are proud to be Pathfinders.

“We reach groups that are denied their fundamental rights:
youth, sex workers, and men who have sex with men. We work at the policy level as advocates, in the community to reduce discrimination, and with health providers to meet their needs.”

—Rita Badiani, Pathfinder Mozambique
We champion sexual and reproductive health and rights worldwide, mobilizing communities most in need to break through barriers and forge their own path to a healthier future.